



Today's Webinar:
Simplify Client Payments
Improve Cash Flow

Presenters

Angela Mayer

Head of Sales & Marketing,
Payment Tree & Payfactory



Ruston Miles

CEO
Payment Tree & Payfactory
Founder, Bluefin

- Founder of Bluefin, Payment Tree and Payfactory
- PCI Board of Advisors 2019-2023
- Certified Payments Professional (CPP)
PCI Professional (PCIP)
- Certified Data Privacy Solutions Engineer (CDPSE)



Evonne Espinosa

Help Desk/Tech Support
LegalPRO Systems

- Help Desk & Tech Support at LegalPRO Systems
- Expert in bankruptcy software
- Tech Support for Jubilee, BankruptcyPRO and, I-Got-Notices

In this webinar you will discover

- Why there is an accelerated demand for online client payments
- How an online client payment system works
- Why electronic payments is safe for your practice
- The advantages of accepting client payments
- Jubilee payments demonstration
 - Create, manage and, track client payments

What does an electronic payment system look like?

- Card-not-present payments
- Online payments
- Phone payments

Integrated with Jubilee for seamless & secure online payment acceptance.



Advantages of accepting client payments

- Clients enjoy a **fast, easy, and safe** bill paying experience
- Reduces time, steps and errors for data entry
- **Accelerates collection time** and reduces late payments :
- No more relying on the US Postal Service!
- **Post payments instantly** and automatically

COVID as a catalyst

COVID accelerates demand for cashless payments and move to secure cloud.

Observations from the Legal Software industry

Accelerating adoption with clients

Observations from the Payment Industry

Heightened awareness of need to adapt to threats

"I think we accelerated where we were going to be in three to five years. And in months, we jumped ahead, and I don't think there's any turning back from that,"

Dan Schulman, CEO of PayPal



Regulations Ensure Consumer Privacy

Data privacy, also known as information privacy, is fundamental in securing personal information that an organization collects, preventing it from third party access

In response to continuing breaches, the European Union (EU) enacted the General Data Protection Regulation (GDPR) in May 2018 and the California Consumer Privacy Act (CCPA) goes into effect January 1st, 2020

Both laws require that any company that handles consumer data must now develop guidelines on how data is collected, what data within a system can be shared with others, and what technologies, such as encryption or pseudonymization, need to be adopted to deidentify sensitive data

Violation of these laws – i.e., if consumer data is exposed in “clear-text” by a third party – carry significant penalties:

- CCPA – \$2,500 per instance or \$7,500 if the Attorney General’s office proves the violation was intentional; individuals can see \$100 to \$750 in damages per person per incident

LegalPRO and Payment Tree use the latest technologies and standards to ensure the highest levels of security

Jubilee Legal Payments:

An option for your client online payments

What is Jubilee Legal Payments?

- Send electronic invoices
- Create and modify existing payment plans
- Track client payments with automated reminders
- 3.00% per transaction

Submit a Payment

Client: James Bond
3333 Golden Eye
San Antonio, TX 78216

Payment Amount: \$ 400.00

Invoices

Date	No.	Total	Balance
01/15/2021	10099	\$400.00	\$400.00

Due On: 01/30/2021

Pay Method

Bankruptcy Clients Disclaimer
Please note that we can not accept your credit card in order to pay your attorneys' fees for your bankruptcy filing. If you attempt to pay your attorneys' fees for your upcoming bankruptcy filing with one of your credit cards, we will reverse that charge and impose a \$10.00 fee for that reversal. However, if any of your friends or family members (who are not filing a bankruptcy case) wish to pay for your attorneys' fees by using their credit card, we can process payment of your attorneys' fees through their credit card.

Payment Method

Credit/Debit Card ACH/Check

Use Saved Credit Card

-- Use New Card --

Credit Card Number:

Expiration Month: -- Select Month --

Expiration Year: -- Select Year --

Security Code: CVV2

Save this card for future use

Billing Details

Billing information, same as above I am making this payment for someone other than myself

Cardholder First Name:

Cardholder Last Name:

Street Number and Name:

Apt/Suite:

City:

State: -- Select State --

Zip Code:

E-mail Address:

I'm not a robot

I agree to the terms and conditions

REVIEW TERMS

Process Payment X Cancel

Jubilee Legal Payments: Create, Manage & Track Online Payments

Jubilee Legal Payments in Action



[Click here to watch the video](#)

Benefits of using Jubilee for your client online payments



Fast Payments

Get paid faster, improve cash flow, and get paid easier without extra fees using our secure online payments tool.



Enhanced Data Security

Our servers and your data are protected by the highest level of security available.



Increase Cash Flow

Increase recurring payments and reduce collection efforts with automated reminders, retries and customizable online payment portal.



Access Flexibility

Cloud-based so data is at your fingertips, anywhere, anytime.



Easy to use

Access to your payment plans within the cases. Clients can pay directly through your dedicated payment portal.



Resilient & Scalable

Our cloud structure means that your practice can grow at its own pace.



Customer Satisfaction

Simplify and modernize your payment process for your clients.

Let's Get Your Practice Set Up With Jubilee!

Follow these simple steps:

1. Go to: [Jubileepro.com/features/legal-payments/](https://jubileepro.com/features/legal-payments/)
2. Click on [Learn more about Legal Payments here](#)
3. Schedule a time with Angela

Jubilee
by LegalPRO

Features Pricing Support News Login > Free Trial Free Demo Q

Legal Payments

A Payment Solution Built for the Legal Professionals.

[Learn more about Legal Payments here](#)

Simplify Accepting Payments with a Custom Client Payment Portal



Thank you!



Contact us

Feel free to contact us if you have any questions:



Support@legalpro.com



(210) 561-5300



www.jubileepro.com