

Jubilee By the Experts Ask the Experts! Along with Certificate of Service

Our Host – Dave Danielson

CEO Resolvent, Student Debt Resolution Software Former CEO of CINGroup/CINLegal/BestCase

- Welcome
- The focus of our webinar series
 - Reduce software costs
 - Improve Operations
 - Integrate with Best of Breed



Agenda

- What's new with Jubilee
 - Customizing Forms within Jubilee
- Certificate of Service
 - Service Overview
 - Jubilee Integration
- Ask the Experts
 - Your questions for Jubilee development and support teams
 - What's on your mind?

Customizing forms in Jubilee

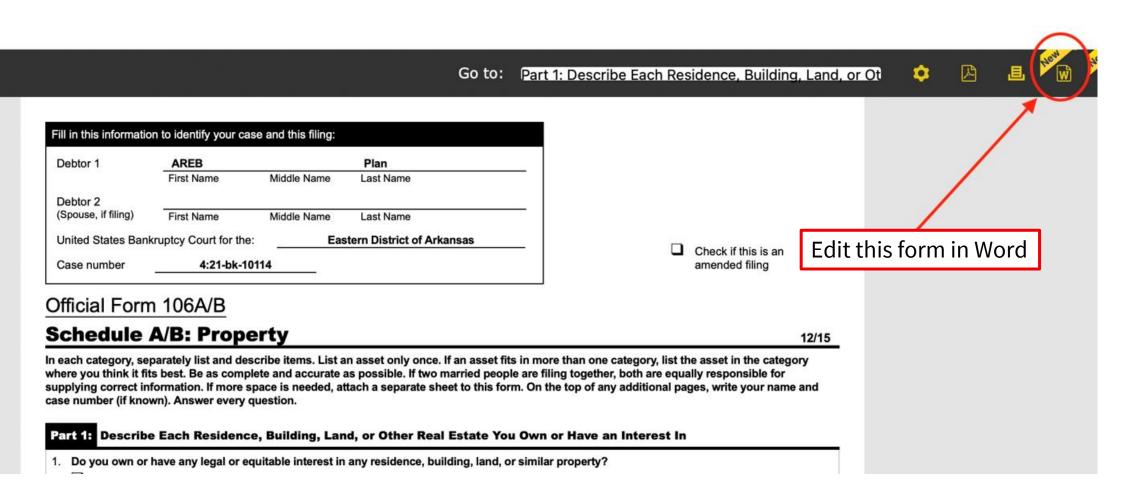
Form-to-Word Conversion Tool

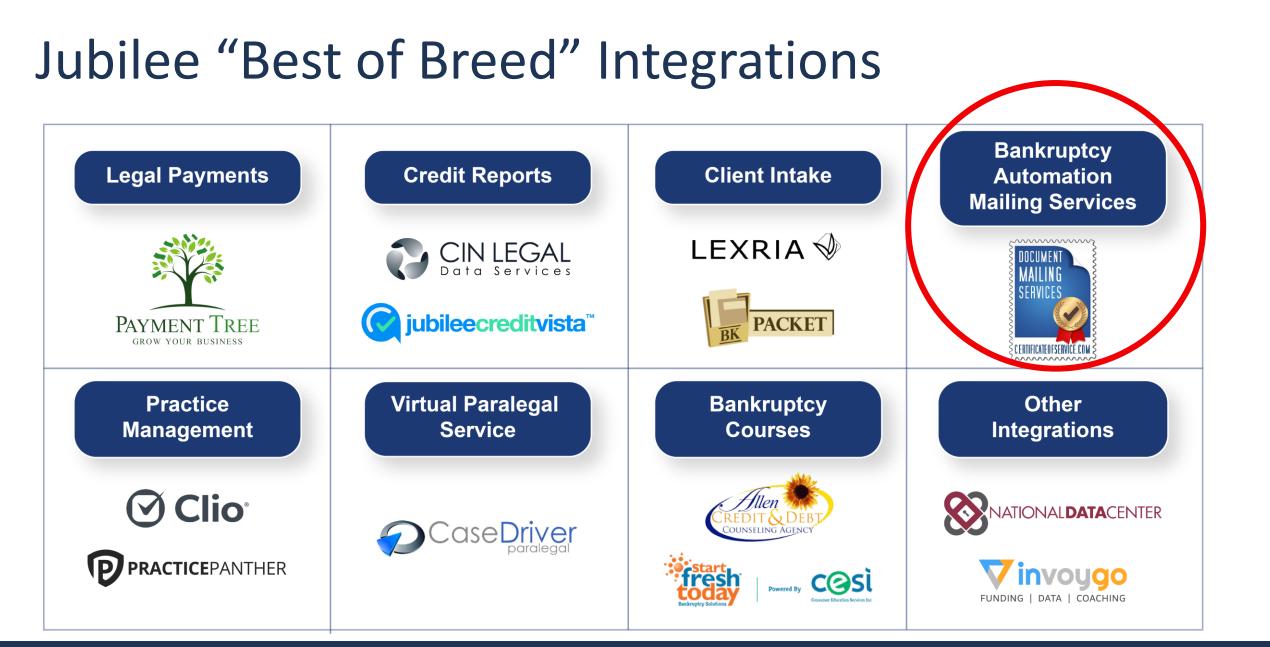
- Easily convert any Jubilee form to an editable Word file
- Modify any existing form to adapt to local rules
- Insert and remove any language required by your jurisdiction

Insert-into-Jubilee Upload

- Upload any custom document directly into a Jubilee ECF filing event
- Supports Word files, PDFs and images
- Incorporate any local form that is not included by default in Jubilee

Edit function is available in any form in Jubilee







Your Same Day, On Demand, Print2Mail, Document Noticing Solution!



Jay and Kathryn Jump, Owners Certificate of Service

MAKE A PLAN A PLAN = ORGANIZATION ORGANIZATION = CONSISTENCY CONSISTENCY = SUCCESS SUCCESS = FREEDOM MAKE A PLAN = ACHIEVE FREEDOM

OR HOW TO WORK ON YOUR BUSINESS AND NOT IN YOUR BUSINESS!

JAY S. JUMP, CEO CERTIFICATEOFSERVICE.COM

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OUTSOURCE YOUR MENIAL TASKS

- WANT TO SUCCEED? GIVE UP SOME CONTROL
- OUTSOURCING ALLOWS YOU TO BUILD AND GROW TO SCALE ON YOUR TERMS
- PAY ONLY FOR WHAT YOU USE
- AVOID HIRING NEW STAFF, USE SERVICES TO FILL THAT ROLE
- CHECKLISTS CAN ALSO APPLY TO OUTSOURCING AS WELL
- OUTSOURCING PROVIDES REAL TIME DATA AND MEASURABLE FEEDBACK
- BUILD BETTER CLIENT RELATIONSHIPS BY OUTSOURCING

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ACCELERATING THE VELOCITY OF YOUR PRACTICE!

TIME V. MONEY

- TIME IS THE ONLY LIMITED RESOURCE.
- MONEY IS AN UNLIMITED RESOURCE.
- YOU CAN'T GET YESTERDAY BACK, BUT YOU CAN RE EARN THE MONEY YOU LOST.
- USE THIRD PARTY SERVICES (LIKE COS!) TO CREATE TIME THAT YOU DIDN'T HAVE BEFORE.
- THE CREATION OF TIME ALLOWS YOU THE OPPORTUNITY TO CREATE MORE REVENUE!
- THIS REQUIRES A SHIFT IN PERSPECTIVE TO STOP LOOKING AT THINGS IN TERMS OF COST, BUT RATHER IN TERMS OF VALUE.

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EXAMPLE: TIME V. MONEY

USPS STUDY-1 name

1 page letter 1 #10 envelope 1 ounce postage (.58)

\$1.46

COS EQUIVALENT-1 page letter 1 #10 envelope 1 ounce postage (.53)

\$0.68

A savings of about 53%

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EXAMPLE: TIME V. MONEY

Average time for YOUR OFFICE to print, collate, fold, insert, seal, address, stamp, and create a certificate of service for filing with the Court. Average time for you to UPLOAD a job to COS for printing, collating, folding, inserting, sealing, addressing, stamping, and returning a certificateofservice.

55 min

1 min

That is 54 minutes of billable time created.

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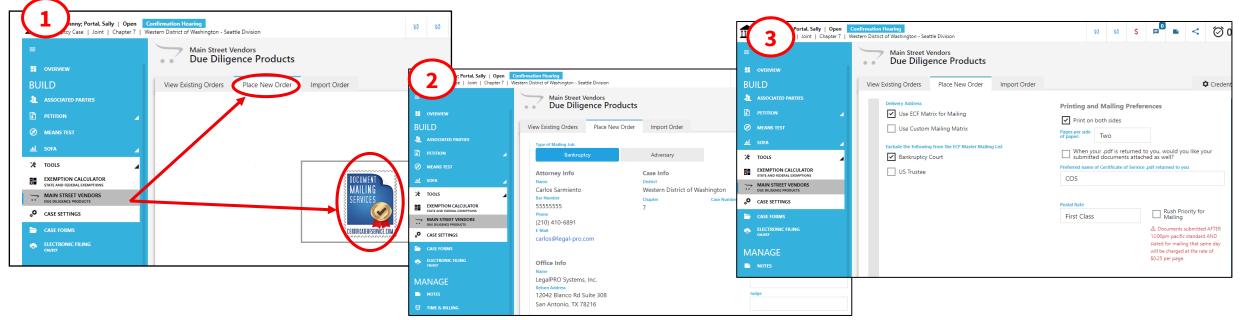
OUTSOURCE ACCOUNTABILITY:

- USE A COMPANY THAT IS FOCUSED ON DOING ONE THING VERY WELL.
- CORPORATIONS WHO ANSWER TO STOCKHOLDERS AND EQUITY PARTNERS ARE NOT FOCUSED ON YOU AS THE CUSTOMER, JUST YOU AS THE USER OF THEIR PRODUCT.
- SMALL BUSINESSES CAN PIVOT AND ADAPT QUICKLY.
- THIRD PARTY OUTSOURCING PROVIDE YOU WITH ACCOUNTABILITY AND FOCUS
- REAL TIME DATA FEED BACK ALLOWS FOR TRACKING AND ERROR TRAPPING
- PARTNER WITH AN OUTSOURCE PROVIDER THAT UNDERSTANDS THE 'WHY' OF WHAT YOU DO

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Jubilee Integration with Certificate of Service



Three Step Process:

- 1) Select "Place New Order" with Certificate of Service from Main Street in Jubilee
- 2) Verify the Mailing details
- 3) Select the type of mailing list (Court, ECF, Custom) and printing/mailing details

Certificate of Service takes it from there!

Ask the Experts

Send your questions to us They will be read to the panel All questions will be answered



Andre Dade Tech Support Specialist

Senior Developer

LegalPRO/Jubilee

Evonne Espinosa Tech Support Specialist







Next Webinar: May 13, 2022 (2PM ET/ 1PM CT/11AM PT)

See us a NACBA – Tucson, AZ – May 19-22

Future Webinar Topics to include:

- Flashdocs in Jubilee
- Chapter 11, Individual and Non-Individual
- Chapter 7 Non-individual
- Learning to use Documents in Jubilee
- Jubilee Payment Processing
- Financing cases with Invoygo

How to get more information:

- Existing Jubilee Users:
 - Schedule one-on-one training with Evonne at <u>https://calendly.com/evonne-1/firm-training</u>
- Interested about Jubilee
 - Contact Nate Lewis at <u>nate@legal-pro.com</u>